## WGC2023 Sponsorship Agreement

## 第七届世界地热大会赞助协议

Whereas

鉴于

The 2023 World Geothermal Congress (WGC2023) will be held from September 15th to 17th, 2023, as the sponsor and official operator of this Congress, both parties agree to accept all the contents determined in the following sponsorship agreement and comly with it.

2023 年 9 月 15 日至 17 日举行 **2023 年世界地热大会(WGC2023),**作为本届大会的赞助商和官方运营商同意 并接受以下赞助协议中所确定的全部内容并遵照执行。

Each party is legally established and has independent civil subject qualifications, and recognizes that the other party has full legal capacity to enter into a binding agreement as its acting representative and agrees to the matters specified in this agreement.

每一方均依法成立并具有独立的民事主体资格,并承认另一方具有完全法律能力,以其正在行事的代表身 份签订具有约束力的协议,并同意本协议中规定的事项。

SPONSORSHIP PARTIES AND CONTENTS 赞助各方及内容			
1.SPONSOR 1.赞助商			
Registered Company Name: 注册公司名称 Click here to enter text.			
And having its principal place of business at: 其主要营业地点为:		City / Sub 城市 / 郊	区:
Click here to enter text. State / Province: 州 / 省:	ZIP Code / Postcode: 邮政编码/邮编	Country: 国家:	ere to enter text.
Click here to enter text.	Click here to enter text.	Click h	ere to enter text.
2. OFFICIAL OPERATOR (CNCC) 2.官方运营商(CNCC)			
China National Convention Center (CNCC) No.7 Tianchen East Road, Chaoyang District 国家会议中心 北京市朝阳区奥林匹克公园天辰东路 7 号			
3. SPONSORSHIP LEVEL AND FEE (RMB). Fe 3.赞助级别和费用(人民币)详见附件	OR DETAILS, REFER TO THE ATTA	CHMEN	Т
Sponsorship Level 赞助级别 Enter sponsorship level			Sponsorship Fee 赞助金额 Amount.
4. PAYMENT METHODS - Note: All Paymen contract fees) , CNCC will issue a legal VA 4. 付款方式 - 注意:所有付款必须以人的 一并开具合法增值税普通发票或专用发票	AT invoice or a special invoice for a	ll paym	ents of the Sponsor

FULL PAYMENT 全额付款	working days from sponsor recruitme deadline of sponse 自本协议生效之	f sponsorship (100%) will be received within 15 in the effective date of this Agreement, and the ent deadline will be August 15, 2023. The payment orship will be August 30, 2023 日起 15 个工作日内完成赞助金额全款 赞助商招募截止至 2023 年 8 月 15 日,赞助商 3 年 8 月 30 日	Amount.
TOTAL PAYABLE (RMB) 应付总额(人民币)			Amount.
5. PAYMENT ACCOUNT AN 5. 付款账户及费用承担	D EXPENSES		
Electronic Funds Transfer The sponsor is responsible f international transfers or of and taxes, etc., and the spo amount is the net amount a deducting relevant expense 电子转帐 赞助方承担国际转账或其他银行 等,赞助金额为扣除相关费用质	ther bank fees nsorship after es. 行费用和税款	Bank Name: Bank of China Beijing Aoyuncun Sub Bank Add: 1/F, Shidai Building, No.8, District, Beijing, China A/C Holder's Name: Beijing North Star Compar Center A/C No.: 324656012335 Swift code: BKCH CN BJ 110 银行名称: 中国银行北京市奥运村支行 银行地址: 北京市朝阳区北辰东路 8 号,时代力 账户名称: 北京北辰实业股份有限公司国家会议 账 号: 324656012335 银行编码: BKCH CN BJ 110	Beichen East Road ,Chaoyang ny Ltd. China National Convention 大厦1层

### 6. SPONSORSHIP BENEFITS 6. 赞助权益

Sponsors who pay for and are identified as (*input sponsorship levels* ) will receive the following benefits in accordance with this agreement, including:

支付赞助费用并被确定为输入赞助级别的赞助商,依据本协议将获得如下权益,包括:

PLUS

enter sponsorship item details here

## 7. SPECIAL AGREEMENT 7.特别约定

N/A 不适用

## 8. SPECIAL DECLARATION 8.特别声明

Note: The sponsor confirms that it has signed and agreed to abide by the entire content of this agreement, including the above content and the corresponding sponsorship terms attached thereto. This agreement is jointly executed by the sponsor and the official operator, and is legally binding on both parties.

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注:赞助商确认已签署并同意遵守本协议的全部内容,包括上述内容以及后附与之对应的赞助条款。本协议由赞 助商和官方运营商共同执行,对协议双方均具有法律约束力。

FOR A	ND ON BEHALF OF THE SPONSOR 赞助商		BEHALF OF China National Convention Center ("CNCC") 国家会议中心(CNCC)
Legal or		Legal or	
authorized		authorized	
representative		representative	
Signature: 法定代表人 或授权代表 签名:		Signature: 法定代表人或授 权代表签名:	
Name: 姓名:		Name: 姓名:	
Position: 职位:		Position: 职位 <b>:</b>	
Date: 日期:		Date: 日期:	

If it is not signed by the legal representative, a power of attorney shall be issued. The power of attorney shall reflect that the signatory has the right to sign this contract on behalf of the party.

如非法定代表人签字,则须出具授权委托书,授权委托书须体现签字人有权代表该方签署本合同。

## PLEASE COMPLETE AND RETURN THIS FORM TO:

WGC2023 Official Operator (CNCC) Tel: Fax: Email:

## 请填写并反馈此表格到:

WGC2023 Official Operator (CNCC) Tel: Fax: Email:

#### SPONSORSHIP AGREEMENT TERMS AND CONDITIONS

#### 赞助协议条款

#### 1) Sponsorship

a) After the sponsor completes the payment of sponsorship fee (sponsorship) in accordance with the standards stipulated in this Agreement, the sponsor will be awarded the sponsor level specified in this Agreement and obtain the corresponding sponsorship benefits. Please refer to the attachment for details.

#### 1) 赞助

a) 赞助商按照本协议约定标准完成支付赞助费(赞助)后,将被授予本协议指定的赞助商等级并获得相应的赞助权益。详见附件

#### 2) Obligations of both Parties

- a) Official operator:
  - charges sponsorship fees and appoints the Sponsor as a sponsor of the Event for the Event Term in accordance with this Agreement;
  - ii) will do all things reasonably required by the organizer to conduct the Event for the Event Term; and
  - iii) will do its best to ensure that the sponsor obtains the sponsorship rights as promised, and has the right to decide whether to accept or reject the sponsor's written request to change the sponsorship rights. After accepting a change request, Sponsor will not unreasonably withhold or delay consent to the sponsorship interest being replaced if it is reasonably equal in nature or value.
- b) Sponsor
  - i) to fulfill the Sponsor's obligations set out in the Sponsorship Agreement and these Sponsorship Terms;
  - ii) to comply with and respond promptly to the Official Operator's reasonable requests in the preparation and execution of Sponsorship Benefits for the Event;
  - iii) to comply with all trade restrictions (whether economic, political or otherwise) and substantially similar laws and regulations (collectively Trade Restrictions); and
  - iv) If the sponsor is subject to trade restrictions, the official operator has the right to terminate this agreement and has no obligation to refund any money to the sponsor, and the sponsor has no objection to the official operator deducting the paid sponsorship fee.

#### 2) 双方义务

- a) 官方运营商:
  - i) 根据本协议约定收取赞助费用并指定赞助商为大会期间的活动赞助商;
  - ii) 负责落实大会期间主办方举办活动所合理要求的全部事务;
  - iii) 将尽最大努力确保赞助商如约获取赞助权益,对于赞助商书面提出变更赞助权益请求的,有权做出接受与否的决定。接受变更请求后,在被 替换的赞助权益在性质或价值上合理相等的前提下,赞助商不得无故拒绝或延迟同意。

#### a) 赞助商

- i) 严格履行赞助协议和本赞助条款中规定的赞助商义务;
- ii) 遵守官方运营商在大会准备和执行期间对赞助权益交付过程中的合理要求,并迅速作出回应;
- iii) 遵守所有贸易限制(无论是经济、政治或其他)和基本上类似的法律法规(统称为贸易限制);
- iv) 如果赞助商受到贸易限制,官方运营商有权终止本协议且没有义务向赞助商退还任何款项,赞助商对官方运营商扣除已支付的赞助费不持异 议。

#### 3) Promotion

 a) Official operators and sponsors shall adopt reasonable commercial promotions and cooperate with each other to maximize the positive public relations impact of sponsorship activities.

#### 3) 宣传

a) 官方运营商、赞助商必须各自采取合理的商业宣传推广,相互合作,最大限度地发挥赞助活动的积极公关影响。

#### 4) Payment Terms

- a) The Sponsor must pay the Official Operator the Sponsorship Fee in accordance with the Sponsorship agreement and the Sponsorship Fee payment methods set out in part 3, 4 and 5 of the Sponsorship Agreement.
- b) If the Sponsor fails to make any payment in accordance with clause 4(a) and does not remedy that failure within 7 days of the due date for payment the Sponsor acknowledges that the Official Operator in its absolute discretion may terminate the Sponsorship by Sponsors and this Agreement without any prior formal or written notice, and in the following circumstances:
  - i) The Official Operator makes a true estimate of the loss and damages suffered as a result of the Sponsor's failure to pay the Sponsorship Fee, and the Sponsor must immediately pay the Official Operator the unpaid Sponsorship Fee as of the date of termination of the Agreement.

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- ii) the Sponsor must further reimburse the Official Operator's costs and expenses arising directly or indirectly as a result of such failure (Such charges include any fees and expenses of its designated official operator) on demand by the Official Operator;
- iii) notwithstanding that another organization may accept the Sponsorship opportunity previously offered to the Sponsor (The Official Operator may, but need not, in its absolute discretion, offer this opportunity to another organization) the Sponsor shall not be entitled to any refund of any part of the Sponsorship Fee paid by it; and
- iv) the termination or expiry of this Agreement shall not affect any accrued rights or obligations which may have accrued or become due on or prior to the date of termination or expiry.

#### 4) 付款条件

- a) 赞助商必须按照赞助协议第3部分、第4部分、第5部分所列的赞助费付款方式和赞助协议向官方运营商支付赞助费。
- b) 如果赞助商没有按照第 4(a)条支付任何款项,并且没有在付款到期日起 7 个工作日内对此进行补救,赞助商明确官方运营商有绝对的决定权可 以在没有任何事先正式或书面通知的情况下终止赞助商的赞助和本协议,在以下情况:
  - i) 官方运营商作出因赞助商未能支付赞助费而遭受的损失和损害的真实预估,赞助商必须立即向官方运营商支付截至协议终止之日未支付的赞助费。
  - ii) 赞助商必须根据官方运营商的要求,进一步偿还因上述违约直接或间接产生的费用和开支(该等费用包括其指定官方运营商的任何费用和开支);
  - iii) 尽管其他组织可以接受先前提供给赞助商的赞助机会(官方运营商可以但不必根据其绝对酌情权向另一组织提供该机会),但不返还赞助商其 所支付的任何部分赞助费;
  - iv) 本协议的终止或届满不应影响在终止或届满之日或之前可能产生或到期的任何权利或义务的行使。

#### 5) Sponsor Materials and Grant of License

- a) Upon the Official Operator's request, the Sponsor must provide a copy of the Sponsor's logo in the form of a Jpeg (or such other format as requested by the Official Operator) and such other promotional material as reasonably requested by the Official Operator subject to Clause 7 of this Agreement.
- b) The Sponsor grants to the Official Operator a non-exclusive, royalty-free license to use the Sponsor's logo copyright, trademark and other intellectual property rights (IP) in any materials provided by the Sponsor solely for the purposes of complying with the Official Operator's obligations under this Agreement and solely in connection with the Event.
- c) The sponsor guarantees that it has the right to use and allow the official operator to use the sponsor's logo copyright, trademark and other intellectual property rights in accordance with this agreement, and that such use will not infringe the rights of any third party.
- d) The Sponsor indemnifies the Official Operator Personnel from and against any loss, damage, cost, expense or liability any of them suffers or incurs by reason of any claim, demand, suit or action made or brought by any person, and/or other liability arising out of the proper exercise of the rights pursuant to clause 5(b) and/or 5(c).
- e) In the event that this Agreement is terminated for any reason, the Official Operator reserves the right to maintain the Sponsor's logo copyright, trademark and other IP on all items that have been produced or printed for the purposes of the Sponsorship before the date of termination, and this clause 5 will survive termination for such purpose.

#### 5) 赞助商材料和许可授予

- a) 根据官方运营商的要求,赞助商必须以 Jpeg 的形式(或官方运营商要求的其他格式)提供赞助商 Logo 的副本,以及官方运营商合理要求的 其他宣传材料,但须遵守本协议第 7 条约定。
- b) 赞助商授予官方运营商非排他性、免版税许可,包括赞助商提供的任何材料、赞助商的 Logo 版权、商标和其他知识产权(IP),但仅可用于遵 守官方运营商在本协议项下的义务,且仅与活动有关。
- c) 赞助商保证其有权根据本协议使用并允许官方运营商使用赞助商的 Logo 版权、商标和其他知识产权,并且此类使用不会侵犯任何第三方的权利。
- d) 对于因任何人提出或提起的任何索赔、要求、诉讼或起诉,和/或根据第5(b)条和/或第5(c)条适当行使权利而产生的其他责任而使官方运营商或其他第三人遭受或招致的任何损失、损害、成本、费用或责任,赞助商应进行赔偿。
- e) 如果本协议因任何原因被终止,官方运营商有权在终止日期前为赞助目的而生产或印刷的所有物品上保留使用赞助商的 Logo 版权、商标和其他 知识产权,本第 5 条在该项目的终止后继续有效。

#### 6) Sponsor's Responsibility

- a) The Sponsor agrees that none of the Official Operator and none of the Official Operator Personnel are responsible for any liability to the Sponsor for the safety of articles of any nature brought into the event by the sponsor, or any of the Sponsor's directors, employee's servants, agents, contractors or invitees (collectively Sponsor Personnel) and any such liability is expressly excluded.
- b) For the avoidance of doubt, all costs incurred by the Sponsor or any of the Sponsor Personnel in attending any functions, facilities or events, including travelling expenses and the cost of food and beverages consumed, shall be borne by and are the sole responsibility of the Sponsor.
- c) The Sponsor undertakes that it will not use and/or do anything which in the reasonable opinion of the Official Operator is or might be prejudicial, defamatory or otherwise in contravention of or contrary to the intention or purpose of this Agreement and/or the Sponsorship.
- d) d)The Sponsor indemnifies each of the Official Operator and the Official Operator Personnel, from and against all claims, demands, costs, expenses, damages and other liability which any of them may in any way suffer or incur as a result of any loss, damage, or injury arising to property or person, including but not limited to members of the public, Event staff, agents or contractors, howsoever caused, arising out of any act, omission or default (including but not limited to negligence) of the Sponsor or any of the Sponsor Personnel.

#### 6) 赞助商的责任

- a) 赞助商同意,对于赞助商或赞助商的任何董事、雇员、代理人、承包商或受邀人(统称为赞助商人员)带入活动的任何物品的安全,官方运营 商和其任何人员均不对赞助商或赞助商人员承担任何责任,并且明确排除任何此类责任。
- b) 为免生疑问,赞助商或任何赞助商人员参加任何活动、设施或活动所产生的所有费用,包括差旅费和所消费的食品和饮料的费用,均应由赞助 商另行承担。
- c) 赞助方承诺,它不会使用和/或做任何在官方运营商看来是或可能是有害的、诽谤的或违反或违背本协议和/或赞助的意图或目的的事情。
- d) 赞助商对官方运营商或其任何人员的任何作为、不作为或失责(包括但不限于疏忽)对财产或人员(包括但不限于公众人士、活动人员、代理 人或承包商)造成的任何损失、损害或伤害而导致的任何申索、要求、费用、开支、损害赔偿和其他责任负责并作出赔偿。

#### 7) Limitation of liability

- a) Sponsor acknowledges and agrees that neither the Official Operator nor any of its principal personnel warrants or guarantees, and to the extent permitted by law, Sponsor agrees that neither CNCC, its officers, nor its representatives shall have any liability to Sponsor for ::
  - i) any difference between estimated and actual number of visitors to the Event;
  - ii) any difference between estimated and actual number of exhibitors or sponsors, or identity of exhibitors or sponsors, at the Event;
  - iii) the timeliness or quality of services, or failure or deficiency in provision of services, which are the responsibility of the providers and operators of venue for the Event;
  - iv) Cancellation, postponement, partial opening or rescheduling of the event location in whole or in part;
  - v) cancel or postpone any speaker or other representative scheduled to attend the Event (or who has been notified to Sponsor of his or her possible attendance at the Event), and the Official Operator reserves the right to substitute a speaker at the Event without prior notice;
  - vi) -Any event or circumstance beyond the control of the official operator, including directly or indirectly caused by cyber attack, cyber warfare, cybercrime, industrial action, blackout, fire, war, explosion, terrorism, disease and/or global and Any delay, failure or disruption caused by locally designated epidemics, lockdowns, closures of exhibition halls, hotels etc. or prohibition of crowd gatherings, civil or military unrest, government orders or administrative measures, government decisions, sanctions or ministerial actions with legal force (including trade restrictions), earthquakes, floods, storms or other acts of God, or labor disputes or any similar circumstances that affect, prevent or limit the performance of the Event or the performance of the Sponsor's obligations under this Agreement;
  - vii) the availability or otherwise or entry visas for the Sponsor Personnel or other persons to enter the People's Republic of China for the purpose of the Event and the Sponsor acknowledges and agrees that such visas might not be available and the Sponsor must make its own direct enquires and arrangements regarding the same with the responsible People's Republic of China government department; and
  - viii) the Official Operator shall not be held in breach of this Agreement by reason of any circumstance of the nature referred to in clause 7(a) above, and in all such circumstances, the Official Operator will be entitled to retain all monies paid by the Sponsor, which monies the Sponsor agrees will be absolutely forfeited to the Official Operator.
- b) To the maximum extent permitted by law:
  - i) all terms, warranties, conditions and warranties implied or non-mandatory by law are excluded from this Agreement; moreover

ii) the Official Operator shall not be liable for any indirect, special, economic or consequential loss or damage incurred or suffered by the Sponsor, or for loss of revenue, profits, goodwill, transactions or opportunities, or for loss of expected savings.

c) The Official Operator shall not be liable for any indirect or consequential economic loss or liability, damage or expense of the Sponsor, including loss of profits, loss of revenue, financial loss (other than direct financial loss), loss of business or business opportunity, loss of goodwill or waste of administrative expenses.

#### 7) 责任限制

- a) 赞助商承认并同意,官方运营商或其任何主要人员均不保证或担保,并且在法律允许的范围内,赞助商同意, CNCC、其管理人员、或代表均 不对赞助商承担以下方面的任何责任:
  - i) 活动参观者的估计人数与实际人数之间的任何差异;
  - ii) 活动中参展商或赞助商的估计数量与实际数量或参展商或赞助商的身份之间的任何差异;
  - iii) 服务的及时性或质量,或服务提供的失败或不足,这是活动场地提供者和运营方的责任;
  - iv) 整个或部分活动取消、延期、部分时间开放或重新安排活动地点;
  - v) 取消或推迟任何原定出席活动的发言人或其他代表(或已通知赞助商可能出席活动的代表),并且官方运营商有权在不事先通知的情况下替 换发言人出席活动;
  - vi)在官方运营商控制范围之外的任何事件或情况,包括直接或间接由网络攻击、网络战、网络犯罪、工业行动、停电、火灾、战争、爆炸、恐怖主义、疾病和/或全球和当地指定的流行病、封锁、关闭展览馆、酒店等或禁止人群聚集、民事或军事动乱等政府命令或行政措施造成的 任何延迟、失败或中断,具有法律效力的政府决定、制裁或部长级行动(包括贸易限制)、地震、洪水、风暴或其他天灾、或劳资纠纷或任何 类似情况,影响、阻止或限制事件的进行或承办方在本协议项下义务的履行;
  - vii) 赞助商人员或其他人员进入中华人民共和国参加活动的入境签证的可用性,赞助商认可并同意可能无法获得此类签证,赞助商必须就此类签 证向中华人民共和国政府主管部门进行直接询问和安排。
  - viii) 官方运营商不得因第 7(a)条所述性质的任何情况而被认定为违反本协议。在所有这些情况下,官方运营商将有权保留赞助商支付的所 有款项,赞助商同意支付的款项将完全归属于官方运营商。
- b) 在法律允许的最大范围内:
  - i) 法律默示或非强制规定的所有条款、保证、条件和担保均不包括在本协议范围内;而且
  - ii) 对于赞助商招致或遭受的任何间接、特殊、经济或后果性损失或损害,或收入、利润、商誉、交易或机会的损失,或预期储蓄的损失,官方运营商不承担任何责任。

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c) 对于赞助方的任何间接或后果性经济损失或责任、损害或费用,包括利润损失、收入损失、财务损失(直接财务损失除外)、业务损失或商业 机会损失、商誉损失或管理费用浪费,官方运营商概不负责。

#### 8) Communications and Notices

Communications and notices:

- a) unless otherwise provided in this Agreement, any content, information, documents, notices, etc. related to the performance of this Agreement must be provided to the other party at the mailing address provided by the parties in this Agreement (if no notice is given, the address specified in the Sponsorship Agreement); If either party changes the mailing address, it shall give a notice of change 3 days in advance, otherwise it shall bear the consequences of adverse delivery of the communication.;
- b) The Official Operator may notify the Sponsor of the payment of the Sponsorship Fee and/or the termination of this Agreement due to non-payment of the Sponsorship Fee, and may notify the Sponsor of sponsorship matters other than the sponsorship fee or termination of this Agreement..For specific matters, please refer to the official operator's written notice

#### 8) 通讯和通知

- a) 除非本协议另有规定,任何关乎本协议履行的相关内容、资料、文件、通知等必须按照双方于本合同提供的通讯地址(如果没有通知,则按照 赞助协议中规定的地址)提供给对方;任何一方变更通讯地址均须提前3日发出变更通知,否则应承担通讯送达不利的后果。
- b) 官方运营商可就赞助费的支付和/或因未支付赞助费而终止本协议向主办方发出通知,同时可以就赞助费或本协议终止以外的赞助事宜向赞助商 发出通知,具体事宜以官方运营商书面通知为准。

#### 9) Law and Jurisdiction

This agreement is governed by the laws of the People's Republic of China. The sponsor and the official operator are subject to the jurisdiction of the court where the contract is performed. The place where this contract is performed is Chaoyang District, Beijing, People's Republic of China. Disputes arising from the implementation of this Agreement shall be resolved through negotiation between the two parties. If the negotiation fails, either party may bring a lawsuit to the People's Court of Chaoyang District, Beijing.

#### 9) 法律和管辖权

a)本协议受中华人民共和国法律管辖,赞助商和官方运营商服从合同履行地法院管辖,本合同履行地为中华人民共和国北京市朝阳区。因执行本 协议产生的争议,双方应通过协商解决。协商不成时,任何一方均可向北京市朝阳区人民法院提起诉讼。

#### 10) Anti Corruption

a) Both Parties represent that they have not offered, paid, promised to pay, authorized the payment of, or transferred, money or anything of value to a government official or any other person to secure any improper advantage or benefit, either directly or indirectly through a third party. Without limiting the generality of the above, and in recognition of the principles of the OECD Convention on Combating Bribery of Foreign Public Officials in International Business Transactions, the Parties represent and agree that they will not, directly or indirectly, in connection with this Agreement and the matters resulting therefrom, offer, pay, promise to pay, or authorize the giving of money or anything of value to a government official, or to any other person while knowing or being aware of a high probability that all or a portion of such money or thing of value will be offered, given or promised, directly or indirectly to a government official or to any other person, for the purpose of improperly influencing the act, decision or omission of such government official or other person to obtain or retain business, to direct business to any person, or to obtain any improper advantage or benefit. This representation shall be continuing throughout this Agreement.

#### 10) 反腐败

a) 双方表示,他们没有直接或间接通过第三方向政府官员或任何其他人提供、支付、承诺支付、授权支付或转让金钱或任何有价物品,以获得任何不正当利益或利益。在不限制上述一般性的情况下,并承认经合组织《禁止在国际商业交易中贿赂外国公职人员公约》的原则,双方声明并同意,他们不会直接或间接就本协议及其产生的事项提供、支付、承诺支付或授权向政府官员或任何其他人提供金钱或任何有价物品,同时知道或意识此类金钱或有价物品的全部或部分极可能会直接或间接提供、给予或许诺给政府官员或其他任何人,以不当影响行为,该等政府官员或其他人,从而为了获得或保留业务、将业务指导给任何人或为了获得任何不正当利益而作出的决定或不作为。此声明应在本协议中持续有效。

#### 11) Others

- a) In case of any breach of this Agreement or any legal liability arising from such breach, the breaching party shall be liable for such breach and shall be liable for 10% of the amount hereof. Any waiver of any right must be in writing and signed by the party waiving, and any change to any provision of this Agreement must be in writing and signed by both parties.
- b) Save as otherwise provided in this Agreement, nothing in this Agreement will be construed to place the parties in the relationship of partners, joint ventures or fiduciaries, nor may either party act as agent for each other unless expressly permitted by this Agreement.
- c) The Sponsor shall not assign its rights or obligations under this Agreement in whole or in part..
- d) No statement or representation about the Event or otherwise concerning the subject matter of this Agreement may be relied upon by the party to whom that statement or representation is made or will have any effect to bind the party making that statement or representation unless expressly set out in this Agreement and this Agreement comprises the entire agreement between the parties concerning its subject matter.
- e) This Agreement shall come into force after being signed and sealed by both parties. There are 4 copies of this agreement, with each party holding 2 copies, all of which have the same legal effect.
- f) This Agreement is negotiated and signed by both parties in both Chinese and English. If any translation of this Contract is prepared for convenience or for any other purpose, the Chinese version shall prevail.

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g) The Parties shall keep confidential and not disclose to any third party the confidential information of the other Party, including but not limited to the contents of the terms and conditions contained herein, and information learned in connection with the execution and implementation of these terms and conditions.

### 11) 其他

- a) 对违反本协议的行为或因本协议项下的违约而产生的法律责任,违约方均应承担违约责任并按照协议金额 10%承担违约赔偿责任。任何权利的 弃权必须采用书面形式,并由弃权的一方签字,对本协议任何条款的任何变更必须采用书面方式,并由双方签字。
- b) 除非本协议另有规定,否则本协议中的任何内容均不得解释为将双方置于合伙人、合资企业或受托人的关系中,除非本协议明确允许,否则任 何一方均不得作为对方的代理人。
- c) c) 赞助商不得部分或全部转让其在本协议项下的权利或义务。
- d) 除非明确规定,接受该声明或陈述的一方不得依赖关于活动或与本协议事项有关的任何声明或陈述,该声明或陈述也不会对作出该声明或陈述 的一方产生任何约束力 。本协议构成双方之间就双方关切事项达成的完整协议
- e) 本协议经协议双方签字并盖章后生效,协议共4份,双方各持2份,均具有同等法律效力。
- f) 本合同由双方以中英文协商并签署。如果是为了方便或任何其他目的而准备了本合同的任何翻译,应以中文版本的规定为准。
- g) 双方应保守机密,不得向任何第三方披露另一方的机密信息,包括但不限于本协议所载条款和条件的内容,以及与执行这些条款和条件有关的 信息。

## 赞助商等级

Benefits of WGC2023 Sponsorship

al manana	07.42			钻石级	铂金级	黄金级	白银级
序号	服务阶段	类型	赞助权益项	<b>96万</b> 限2家	66万 不少于4家	25万 不少于6家	<b>8万</b> 不少于20家
1	展	媒体类	官方网站、中国石化微信公 众号、石化V视、海外推特 等宣传联动	$\checkmark$	$\checkmark$	$\checkmark$	
2	会前	广告类	WGC2023官方网站赞助企业LOGO及名称展示	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
3		广告类	WGC2023官方网站赞助商 独立宣传页	$\checkmark$	$\checkmark$	$\checkmark$	
4		权益类	钻石、铂金赞助商有WGC 开幕式/闭幕式专享座位2位 黄金赞助商有优先席位	$\checkmark$	$\checkmark$	$\checkmark$	
5		权益类	闭幕式5分钟主题发言	$\checkmark$			
6		权益类	会议区主会场迎宾板名称及 LOGO	$\checkmark$	$\checkmark$		
7		权益类	WGC2023(含社交活动) 完整入场券	8张	6张	4张	
8	会议	权益类	会议区品牌新势力超级发布 会(钻石级含VIP会见室)	$\checkmark$	$\checkmark$		
9	现场	荣誉类	WGC2023开幕式主持人口 头鸣谢	$\checkmark$	$\checkmark$		
10		荣誉类	闭幕式授予WGC2023荣誉 证书(含奖牌)	全球战略合作 伙伴	合作 伙伴		
11		广告类	会议区企业宣传片多媒体展 示	$\checkmark$	$\checkmark$	$\checkmark$	
12		广告类	会议区会场赞助商品牌/企业 形象广告片播放	$\checkmark$			
13		广告类	会议区会议证件赞助企业 LOGO	$\checkmark$	$\checkmark$		
14		权益类	购买特装展位价格折扣(如 参展)	20%	15%	10%	
15		广告类	会议区赞助企业宣传资料入 袋	V	$\checkmark$		
16	展	广告类	展览区证件赞助企业LOGO	V	V		
17	览		展览区主题迎宾板LOGO	V	V		
18 19	现场	广告类	展览区观展指南	V	V V	V	V
	Г	广告类	展览区展商名录彩页广告 展览区入口拍照墙LOGO体				
20		广告类	现 WGC2023宣传报道展商展	V	V	$\checkmark$	$\checkmark$
21		媒体类	示(含領导采访)	$\checkmark$	$\checkmark$		
22	展会	广告类	大会资料(数字),放置 LOGO	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
23	后	广告类	致参展参会人员答谢函(电邮),放置LOGO	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$

# Benefits of WGC2023 Sponsorship

NO.         Stage         Category         Benefits         RMB 960K Up 102         RMB 660K Up 102         RMB 250K Up 104         RMB 250K Up 105           1         Before Conference metric         medium         Official website, Sinopec Wechat Official account, Sinopec V V         V         V         V         V           2         Conference metric         advertise function         Sponsors LOGO and name place- metric         V         V         V         V         V         V           3         Sponsors LOGO and name place- metric         Sponsors LOGO and name place- metric         V					Diamond	Platinum	Gold	Silver
1         medulu         official account. Sinopee V IV.         V         V         V           2         Conference         advertise ment         Sponsorship page on WGC2023         V         V         V         V           3         advertise ment         Sponsorship page on WGC2023         V         V         V         V           4         advertise ment         Sponsorship page on WGC2023         V         V         V         V           5         official vectors ment         Sponsorship page on WGC2023         V         V         V         V           4         advertise ment         Sponsors' LOGO and name pathoremonies for dationad sponsors         V         V         V         V           5         nghts         Sponsors' LOGO and name pathoremonie board and platinum sponsors Evelent (VIP pathoremonie board platinum sponsors)         V         V         V         V           7         offits         Sponsors' LOGO and name placement on welcome board rights         Sponsors' LOGO and name placement on welcome board rights         8 takets         6 takets         4 takets           8         on official wectors stell         nghts         Branors' LOGO and name placement on welcome board rights         V         V         V         V         V         V	NO.	Stage	Category	Benefits				RMB 80K up to 20
2         Conference method         edivertise method         Sponsors'LOGO and name place- method         V         V         V         V         V           3         advertise method         Sponsorship page on WGC2023         V         No	1		medium	official account. Sinopec V TV,	V	$\checkmark$	$\checkmark$	
3         ment         official website.         V         V         V         V           4         Implies         Two exclusive seats for WGC open- inglocing operations for WGC open- inglocing operations for WGC open- inglocing operations for WGC open- inglots         Implies	2				$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
4         nghts         inghts	3				$\checkmark$	$\checkmark$	$\checkmark$	
Solution       Ingite       Iteration conference       Iteratin       Iteration conference       I	4		rights	ing/closing ceremonies for diamond and platinum sponsors Preferential	./	V	$\checkmark$	
7     inghts     sponsors LobeCo and name     V     V       7     inghts     Full admission ticket for WGC     8 tickets     6 tickets     4 tickets       8     on     inghts     Full admission ticket for WGC     8 tickets     6 tickets     4 tickets       9     site     inghts     Brand Super Press Event (VIP     V     V     V       9     site     honour     A " thank you" note on     V     V     V       10     honour     WGC2023 opening ceremony     V     V     V       11     advertise     Company vide os display in the closing ceremony     V     V     V       12     advertise     Sponsors' LoGO and name place-ment     V     V     V       13     advertise     Sponsors' LoGO and name place-ment     V     V     V       14     advertise     Sponsors' LOGO and name place-ment     V     V     V       14     advertise     Sponsors' LOGO and name place-ment     V     V     V       15     advertise     Sponsor description on official     V     V     V       16     site     Sponsor (LOG) and name place-ment     V     V     V       17     rights     Sponsor (LOG) and nameplace-ment     V     V </td <td>5</td> <td></td> <td>rights</td> <td></td> <td><math>\checkmark</math></td> <td></td> <td></td> <td></td>	5		rights		$\checkmark$			
Note     Note     Note     Note     Note     Note     Note     Note       9     On conference site     nghts     Brand Super Press Event (VIP meeting room for diamond sponsor)     V     V     V     V       10     A "th ank you" note on honour     A "th ank you" note on wGC2023 opening ceremony     V     V     V     V       10     Monour     MGC2023 honor Certificate (including plaque) awarded at the closing ceremony     Global strategic partners     partners     partners       11     advertise ment     Company videos display in nonference area     V     V     V       12     advertise ment     Sponsors' brand advertisement in conference area     V     V     V       13     Discount to purchase special advertise     Sponsors' LOGO and name place- ment     V     V     V       14     advertise ment     Sponsor description on official ment     V     V     V       16     or     Sponsor description on official ment     V     V     V       18     edvertise ment     Sponsor description on official ment     V     V     V       20     On site     Sponsor description on official ment     V     V     V       19     advertise ment     Sponsor description on official ment     V     V     V </td <td>6</td> <td></td> <td>rights</td> <td></td> <td><math>\checkmark</math></td> <td><math>\checkmark</math></td> <td></td> <td></td>	6		rights		$\checkmark$	$\checkmark$		
On conference site         Ingitis         meeting room for diamond sponsor)         V         V         V           9         site         honour         A "thank you" note on WGC2023 opening ceremony         V         V         V         V           10         honour         A "thank you" note on WGC2023 opening ceremony         V         V         V         V           11         honour         Reference area         Global strategic inconference area         partners         partners           11         advertise ment         Company videos display in conference area         V         V         V         V         V           12         advertise ment         Sponsors' LOGO and name place ment         V	7		rights		8 tickets	6 tickets	4 tickets	
9         site         honour         A "thank you" note on WGC2023 opening ceremony         V         V           10         honour         WGC2023 opening ceremony         Global         partners         partners           11         advertise         company videos display in ment         V         V         V         V           12         advertise ment         Sponsors' brand advertisement in conference area         V         V         V         V           13         advertise ment         Sponsors' brand advertisement in conference area         V         V         V         V           14         advertise ment         Sponsors' LOGO and name place         V         V         V         V           14         advertise ment         Sponsor description on official event brochure         V         V         V         V           16         advertise street         Sponsor (Dog natame placement on Representation Certificate ment         V         V         V         V           17         off         booths (if registered as exhibitors street" event brochure         V         V         V         V           18         exhibition site         Sponsor (Dog natame placement on brochure)         V         V         V         V         V </td <td>8</td> <td></td> <td>rights</td> <td></td> <td><math>\checkmark</math></td> <td><math>\checkmark</math></td> <td></td> <td></td>	8		rights		$\checkmark$	$\checkmark$		
10       honour (including plaque) awarded at the closing ceremony interces display in conference area       strategic partners       partners       partners         11       advertise conference area       V       V       V         12       advertise ponsors' brand advertisement in conference area       V       V       V         13       advertise previous ponsors' LOGO and name place       V       V       V         14       advertise previous ponsors' LOGO and name place       V       V       V         14       nights       biscount to purchase special booths (fregistered as exhibitors)       20%       15%       10%         15       advertise previous ponsors' LOGO and name place       V       V       V       V         16       nights       biscount to purchase special booths (fregistered as exhibitors)       20%       15%       10%         18       event brochure       strategic previous ponsors' LOGO and name place       V       V       V         19       on previous ponsors' LOGO and name place       V       V       V       V         19       advertise ponsor description on official ment       V       V       V       V         19       strategic previous ponsors' booth on Whoto Wall ment       V       V       V	9		honour		$\checkmark$	$\checkmark$		
11       ment       conference area       V       V       V         12       advertise ment       Sponsors' brand advertisement in conference area       V       V       V         13       advertise ment       Sponsors' LOGO and name place- ment on Representative Certificate       V       V       V         14       nghts       Discount to purchase special booths (if registered as exhibitors)       20%       15%       10%         15       advertise ment       Sponsor description on official event brochure       V       V       V         16       advertise ment       Sponsor description on official event brochure       V       V       V         18       exhibition site       Sponsor (LOGO and name placement on Representation biblion diatory event brochure       V       V       V         20       On site       advertise ment       Sponsor (LOGO and name placement on Representation biblion diatory event in advertise ment       V       V       V       V         20       advertise ment       advertise ment       Logo placement on Photo Wall ment       V       V       V       V         21       medium       Fodage of sponsor booth on WGC2029 event ment       V       V       V       V       V         22       Post- event	10		honour	(including plaque) awarded at	strategic	partners		
12     ment     in conference area     V     V       13     advertise ment     Sponsors' LOGO and name place- ment on Representative Certificate     V     V       14     nghts     Discount to purchase special booths (if registered as exhibitors)     20%     15%     10%       15     advertise ment     Sponsor description on official event brochure     V     V     V       16     official advertise ment     Sponsor description on official event brochure     V     V     V       18     exhibition site     advertise ment     Sponsor (log) and meplacement on Representate Outliae event brochure     V     V     V       20     On extertise ment     Sponsor (log) and meplacement on Representate Outliae event brochure     V     V     V       20     On extertise ment     Sponsor (log) and meplacement on Representate Outliae event brochure     V     V     V       20     advertise ment     Logo placement on Photo Wall ment     V     V     V       21     medium footage of sponsor shoothon WGC2029 event event     V     V     V     V       22     Post- event     advertise ment     LOGO placement on Confer- ence collaterals (digital)     V     V     V	11				$\checkmark$	$\checkmark$	$\checkmark$	
13     ment     ment on Representative Certificate     V     V       14     nghts     Discount to purchase special booths (if registered as exhibitors)     20%     15%     10%       15     advertise ment of event brochure     V     V     V       16     advertise of event brochure     V     V     V       18     exhibition site     sprane 1000 and meptament on Representative Certificate     V     V       20     advertise of event brochure     sprane 1000 and meptament on Representative Certificate     V     V       19     site     advertise of event brochure     sprane 1000 and meptament on Representative Certificate     V     V       20     exhibition site     advertise of event brochure     sprane 1000 and meptament on Representative Certificate     V     V       20     advertise of event brochure     sprane 1000 and meptament on Representative Certificate     V     V     V       20     advertise of event brochure     sprane 1000 and meptament on Representative Certificate     V     V     V       21     ment of the entrance of exhibition area of exhibiticate of exhibition ar	12				$\checkmark$			
14     ngnts     booths (if registered as exhibitors)     20%     15%     10%       15     advertise ment     spons (description on official event brochure     V     V       16     ment     spons (100 and name placement on Representate Official ment     V     V       17     On     advertise ment     spons (100 and name placement on Representate Official ment     V     V       18     exhibition site     spons (100 and name placement on Representate Official ment     V     V     V       20     advertise ment     spons (100 and name placement on Representate Official ment     V     V     V       20     advertise ment     spons (100 and name placement on Ehbliton Glate ment     V     V     V       20     advertise ment     Logo placement on Photo Wall at the entrance of exhibition area ment     V     V     V       21     medium     Footage of spons 'tooth on WGC2023 event report including senior isadership interview)     V     V     V       22     post- event     advertise ment     LOGO placement on Confer- ence collaterals (digital)     V     V     V	13				$\checkmark$	$\checkmark$		
15     ment     event brochure     V     V       16     ment     sdvertise ment     sprson US0 and name placement on Representate Oatfice     V     V       17     On ment     advertise ment     sprson US0 and name placement on Representate Oatfice     V     V       18     exchibition site     sprson US0 and name placement on Representate Oatfice     V     V     V       19     site     sdvertise ment     sprson US0 and name placement on Exhibitor List     V     V     V       20     advertise ment     Logo placement on Photo Wall at the entrance of exhibition area     V     V     V       21     medium     Footage of sponsors tooth on WGC2023 event report including serior isadership interview)     V     V     V       22     post- event     advertise ment     LOGO placement on Confer- ence collaterals (digital)     V     V     V	14		rights		20%	15%	10%	
17     On ment advertise site     sorosoci000 and name placement on extention Extention Gale     √     √     √     √       18     exhibition site     sorosoci000 and name placement on Exhibitin Gale     √     √     √     √       19     site     sorosoci000 and name placement on Exhibitin Gale     √     √     √     √       20     advertise ment     Logo placement on Photo Wall at the entrance of exhibition area     √     √     √     √       21     medium     Footage of sponsor's tooth on WGC2023 event report including senior/isadership interview)     √     √     √       22     advertise Post- event     LOGO placement on Confer- ence collaterals (digital)     √     √     √	15				$\checkmark$	$\checkmark$		
On     Image: Transmit advertise     On     Image: Transmit advertise     On     Image: Transmit advertise       18     exhibition     advertise     C00 adrame placement on Ehblin Guide     V     V     V       19     site     advertise     Sprace (L00) adrame placement on Ehblin Guide     V     V     V     V       20     advertise     Logo placement on Photo Wall at the entrance of exhibition area     V     V     V     V       21     medium     Fodage of sporsors' both on WGC2023 event report including serior isadeship interview)     V     V     V       22     advertise     LOGO placement on Confer- ence collaterals (digital)     V     V     V       23     event     advertise     LOGO placement on "thank     V     V     V	16		advertise	Sporsors'LOGO and name placement on Representative Certificate	V	$\checkmark$		
19     site     advertise ment ment     Sposor/LOGO and name placement on Exhibitoritat     √     √     √       20     advertise ment     Logo placement on Photo Wall ment     √     √     √     √       21     medium     Fodage of sporsors' booth on WGC20/2 event report including serior isadenship interview)     √     √     √     √       22     Post- event     advertise ment     LOGO placement on Confer- ence collaterals (digital)     √     √     √	17	On advertise	Sponsors' LOGO and name placement on welcome board	$\checkmark$	$\checkmark$			
20     advertise Logo placement on Photo Wall ment     √     √     √     √       21     medium     Footage of sponsors' tooth on WGC2023 event report including senior isadeship interview)     √     √     √       22     Post-event     advertise LOGO placement on Confer-event     √     √     √     √       23     Post-event     advertise LOGO placement on "thank     √     √     √     √	18		contractory ment	Sponsors'LOGO and name placement on Exhibition Guide	V	$\vee$	$\checkmark$	$\checkmark$
20     ment     at the entrance of exhibition area     V     V     V     V       21     medium     Footage of sponsors' booth on WGC2023 event report (including serior isadeship interview)     V     V     V       22     Post- event     advertise ment     LOGO placement on Confer- ence collaterals (digital)     V     V     V       23     event     advertise     LOGO placement on "thank     V     V     V	19	site advertise ment advertise ment	ment	Sponsors' LOGO and name placement on Exhibitor List	V	V	$\vee$	V
21     Integrating finiteduaring serior (adding serior	20				$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Post- ment ence collaterals (digital) V V V V V	21		medium		$\checkmark$	$\checkmark$		
22 auveruse cooo pracement on mann 1/ 1/	22				$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
	23	event			$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$